

CONDOBUSINESS

PART OF THE
REMI
NETWORK

2022 MEDIA KIT

**Connecting Your Brand
with Condominium
Managers, Board
Members and Developers
across Ontario**

- **INFORMATIVE**
- **EMPOWERING**
- **TRUSTED**



2019: **WINNER AND FINALIST**
2018: **WINNER AND FINALIST**
2017: **WINNER**
2016: **FINALIST**
2015: **WINNER AND FINALIST**

Full-service Marketing Solutions that Make an Impact.

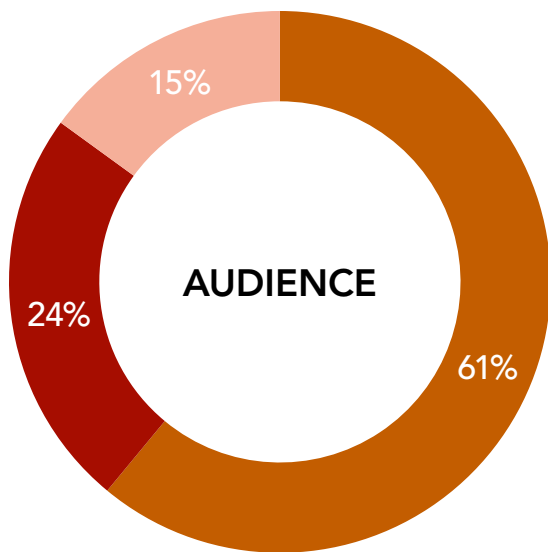
Showcase your brand to the industry's most engaged audience by leveraging CondoBusiness's 30-year history and long-standing real estate industry connections.

Our Network is Your Audience

CondoBusiness can connect your product or service to individuals and organizations who develop, manage, operate and maintain properties across Ontario.

11,250

**CONDOMINIUM
MANAGERS
BOARD MEMBERS
AND DEVELOPERS.**



- 61% Board Members & Senior Executives
- 24% Property Managers
- 15% Developers

The REMI Network Strengthens our Community.

REMI
NETWORK.COM

REAL ESTATE MANAGEMENT INDUSTRY NEWS
INFORMATIVE • EMPOWERING • TRUSTED

THE REMI NETWORK ACTS AS A GATEWAY
TO SEVEN OF OUR INDUSTRY-LEADING BRANDS, INCLUDING:

CANADIAN
PROPERTY
MANAGEMENT

CANADIAN
Apartment

CONDOBUSINESS

CFM&D
CANADIAN FACILITY MANAGEMENT & DESIGN

FCM & FACILITY
CLEANING &
MAINTENANCE

CONSTRUCTION BUSINESS
BC & ALBERTA'S CONSTRUCTION MAGAZINE

DQ
DESIGN QUARTERLY

OUR REACH INCLUDES:

PRINT
100,000+
Readers

WEB
60,000+
Page Views monthly

E-NEWS
26,000+
Subscribers

SOCIAL MEDIA
20,000+
Followers

PRINT ADVERTISING

6,250+

ACTIVE INDUSTRY READERS

We have cultivated a targeted audience in the condominium industry including property managers, board members/senior executives and developers. Circulated six times a year and with more than 6,250 readers per issue.

2022 PRINT EDITORIAL SCHEDULE

ISSUE	THEME	TOPICS COVERED	SPOTLIGHT	BOOKING DEADLINE
MARCH	SPRING MAINTENANCE	Landscaping, repairs, project management	Springfest	March 15 th
MAY/JUNE	FINANCE	Budgeting, investing, loans	Who's Who	May 16 th
JULY/AUG	TECHNOLOGY	New apps, software and other solutions, security		July 20 th
SEPTEMBER	GOVERNANCE	Development and refurbishment, resiliency, amenities	Condo Conference	August 22 nd
OCTOBER	DESIGN AND RENOVATION	Legal duties, education, best practices		October 10 th
NOVEMBER	MANAGEMENT & HR	Qualifications, professional development, best practices	PM Expo	November 9 th

OTHER HOT TOPICS

Legal, Regulations, Maintenance and Management, Tools & Tips for Condo Management + Many MORE!

2022 PRINT ADVERTISING

	1 Issue Rate	3 Issue Rate	6 Issue Rate
Double Page Spread	\$3,038	\$2,886	\$2,734
Full Page	\$2,170	\$2,062	\$1,953
2/3 Page	\$1,845	\$1,752	\$1,660
1/2 Page Island	\$1,695	\$1,610	\$1,526
1/2 Page Horizontal/Vertical	\$1,565	\$1,487	\$1,409
1/3 Page Square/Vertical	\$980	\$931	\$882
1/4 Page Vertical	\$875	\$831	\$788
1/6 Page Horizontal/Vertical	\$750	\$713	\$675
Box Ad	\$500	\$475	\$450

All rates include 4 colour charge.

All rates are net.

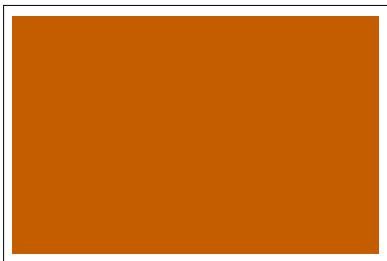
Premium Positions	1 Issue Rate	3 Issue Rate	6 Issue Rate
Outside Back Cover	\$2,415	\$2,294	\$2,174
Inside Front Cover	\$2,280	\$2,166	\$2,052
Inside Back Cover	\$2,280	\$2,166	\$2,052
Table of Contents Banner	\$1,094	\$1,039	\$984
Editor's Note Banner	\$1,094	\$1,039	\$984

Specialty Print Products

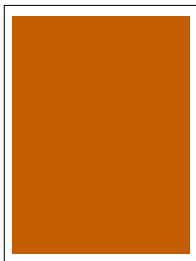
Over Cover	price varies based on issues pre-printed
Post Card Pull-Out	price varies based on issues pre-printed
Polybag Insert	price varies based on weight & size of insert

*many other options available

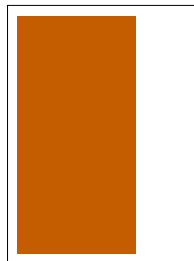
PRINT SPECIFICATIONS



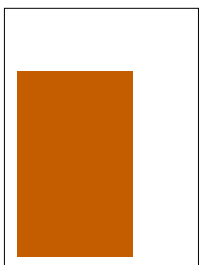
DOUBLE PAGE SPREAD
BLEED: 16.5" x 11.125"
TRIM: 16.25" x 10.875"



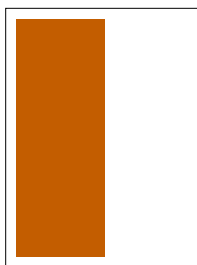
FULL PAGE
BLEED: 8.375" x 11.125"
TRIM: 8.125" x 10.875"



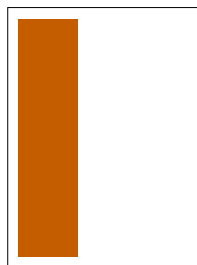
2/3 PAGE
4.563" x 9.563"



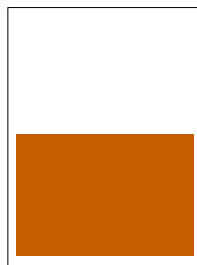
1/2 ISLAND
4.563" x 7.375"



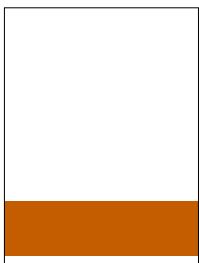
1/2 VERTICAL
3.375" x 9.563"



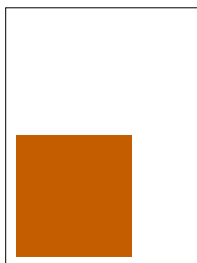
1/3 VERTICAL
2.25" x 9.563"



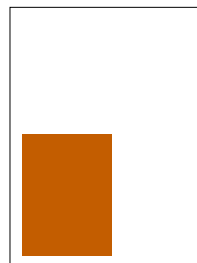
1/2 HORIZONTAL
7.125" x 4.75"



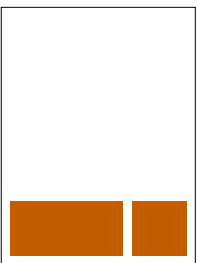
BANNER
BLEED: 8.375" x 2.25"
TRIM: 8.125" x 2.25"



1/3 SQUARE
4.563" x 4.75"



1/4 PAGE
3.375" x 4.75"



1/6 PAGE BOX
4.75" x 2.25" 2.25" x 2.25"

DIGITAL FILES:

Preferred format is a High Resolution (300dpi) PDF file, provided all the fonts are embedded, and all colour is converted to CMYK. Other acceptable formats are Adobe InDesign CS6, and Adobe Illustrator CS6 files, if all graphics and fonts are also included.

We cannot accept ads created in QuarkXpress, Microsoft Word and Publisher.

If using a newer version than CS6, please save the file down.

Please include a laser copy for reference. All colour files must be accompanied by a colour proof or separated laser proofs. Publisher assumes no responsibility for accuracy when a proof is not provided.

FTP INFORMATION:

Host: ftp3.mediaedge.ca
Username: me_cpm_ad (ads) OR me_cpm_ed (editorial)
Password: artwork (ads) OR production (editorial)

DIGITAL FILES (SEND TO):

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SPONSORED CONTENT

YOUR CONTENT, OUR READERS

Let us position you as the expert in your field with the valuable content you have to offer. We will help you create and deliver information by partnering you with an industry writer.

Become a trusted source and industry leader with the REMI Network Sponsored Content Program.

AVERAGE TIME SPENT READING OUR SPONSORED

CONTENT IS **3-4** MINUTES.

BENEFITS OF SPONSORED CONTENT

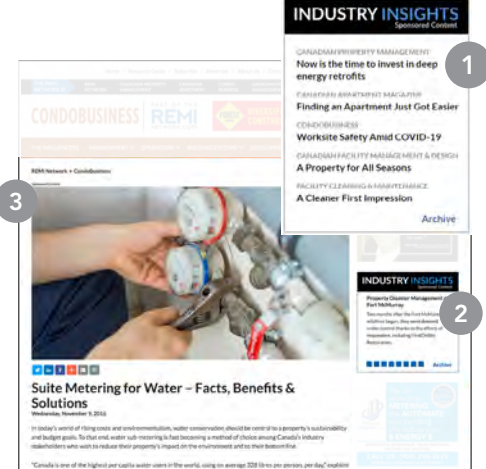
1. Direct targeted reach
2. Access to a professional writer
3. Multi-channel promotion
4. Backlinks & PR increase brand strength
5. Measurable results
6. Design included

PRINT



- A** Double Page Spread
Maximum 900 words,
images, and logo. **\$3,500**
- B** Sponsored Column
Maximum 150 words
and logo. **\$2,000**

ONLINE



C Industry Insights **\$3,000**

Includes the following:

- 1 Always in Front**
Clickable headlines are displayed on the home page of the REMI Network.
- 2 Industry Leader**
Article teasers are expanded on the CondoBusiness page for 30 days and available in the archives for a minimum of 12 months.
- 3 Expanded Content**
Photo, full feature (up to 600 words written by an industry writer) and a link back to your site are posted – with no time restrictions.
- 4 Expanded Reach**
Your Industry Insight article gets sent out to our CondoBusiness readership online through our industry-leading E-Newsletter.

SPONSORED CONTENT CAMPAIGNS

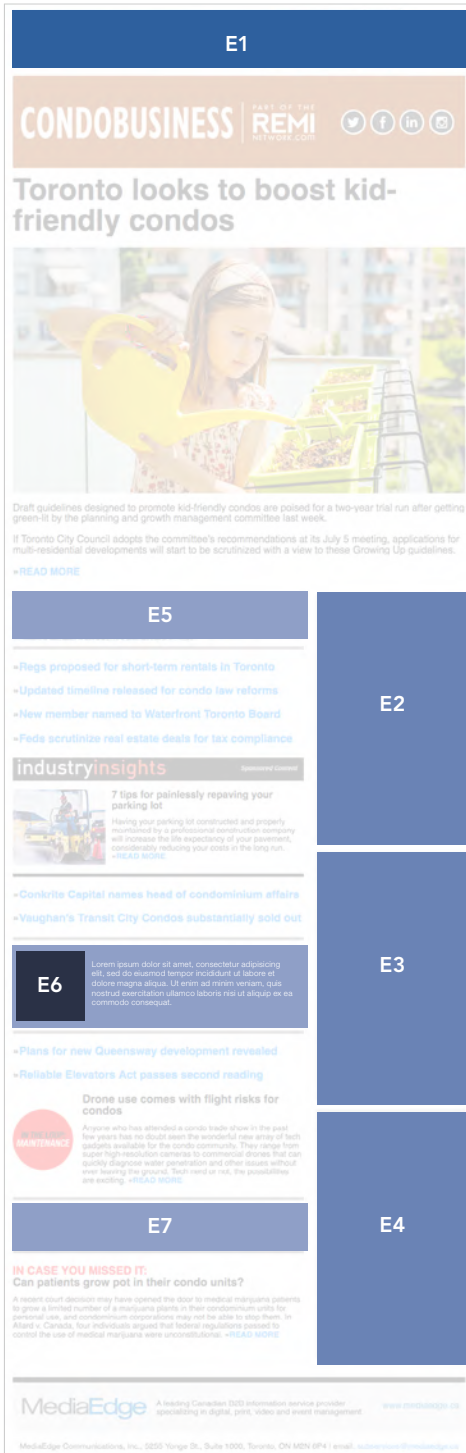
Campaign 1	Double Page Spread + Industry Insight	\$5,000
Campaign 2	Sponsored Column + Industry Insight	\$3,000

All rates are net.

E-NEWS ADVERTISING

CondoBusiness e-news delivers timely, relevant industry news on a bi-weekly basis, equipping our more than **4,000 subscribers** with the information they need to remain current in this fast-paced industry.

25%
AVERAGE OPEN RATE
4,000+
CASL-APPROVED
SUBSCRIBERS



BENEFITS OF E-NEWS ADVERTISING

1. Reach our opt-in subscriber list
2. Targeted distribution to buyers
3. Guaranteed semi-monthly frequency
4. Limited ad spaces ensure high visibility

2022 RATES

	Digital Specs	Quarter
E1 Top Leaderboard	728 x 90 pixels	\$3,000
E2 Top Skyscraper	240 x 400 pixels	\$2,550
E3 Middle Skyscraper	240 x 400 pixels	\$2,325
E4 Bottom Skyscraper	240 x 400 pixels	\$2,175
E5 Top Banner	468 x 60 pixels	\$2,325
E6 Featured Product or Service *Company logo and up to 40 words of text	125 x 125 pixels	\$1,875
E7 Body Banner	468 x 60 pixels	\$1,688

All ads must be 72 DPI gif or jpg only RGB. No animated ads for e-news.
All rates are net.

WEBSITE ADVERTISING

10,000+
AD IMPRESSIONS
PER CAMPAIGN

CondoBusiness is **part of the REMI Network**. Position your ads within our industry-leading websites to strengthen your brand and increase your company's visibility. We get more than 70,000 page views per month across the REMI Network.

[CondoBusiness website](#)

The screenshot shows the CondoBusiness website interface. At the top is a navigation bar with links like Home, Resource Guide, Subscribe, Advertise, About Us, Contact Us, and News Sign Up. Below this is a 'Leaderboard' section. The main content area features a large article titled 'Pest-free tips as condo amenities reopen' with a sub-headline 'Top spots to check in shared spaces that have been temporarily closed'. To the right of the main content is a sidebar with four boxes labeled Box A, Box B, Box C, and Box D. Box A contains 'INDUSTRY INSIGHTS' with links to 'Worksite Safety Amid COVID-19', 'Property Technology in a Post-Pandemic Era', and 'CMRAD licenses managers to protect condo owners and residents'. Box B contains 'UPCOMING EVENTS' with a link to 'Summer Study on Energy Efficiency in Buildings'. Box C contains 'Recent Job Listing' with a link to 'Recent Job Listing'. Box D contains 'Must Reads' with links to 'Sustaining the spread of COVID-19 in condos', 'COVID-19 and Condos', and 'Ontario leaves live-in superintendents exposed'. The footer contains contact information for MediaEdge Communications Inc.

BENEFITS OF WEBSITE ADVERTISING

1. Reach our entire online audience
2. Credible source of content
3. Daily exposure with relevance
4. Adaptable interactive ads
5. Measurable results

(DROP DOWN MENU)

The screenshot shows a dropdown menu from the CondoBusiness website. The menu is open, displaying a list of categories: ENVIRONMENTAL MANAGEMENT, FACILITY MANAGEMENT, FINANCIAL MANAGEMENT, GOVERNANCE, HUMAN RESOURCES, MARKETING, PEST MANAGEMENT, PROPERTY MANAGEMENT, and RISK MANAGEMENT. To the right of the menu is a 'Drop Down Box' containing a link to 'Condo communities build up resilience in 2020'. Below the menu is a section titled 'Pest-free tips as condo amenities reopen' with a sub-headline 'Top spots to check in shared spaces that have been temporarily closed'. The footer contains a link to 'PRATTISON'.

2022 RATES

	Positions	Quarter
Campaign 1	Leaderboard & Box B (728 x 90 pixels & 300 x 250 pixels)	\$2,450
Campaign 2	Box A & Box C (300 x 250 pixels)	\$2,250
Campaign 3	Box D & Drop Down Box (300 x 250 pixels)	\$2,250

All ads must be 72 DPI gif or jpg only RGB

All positions have a maximum of 4 ads

All rates are net

PROGRAMMATIC ADVERTISING

All campaigns include:

- Reporting & Analytics
- Campaign Manager
- Custom Campaign Creation and Technical Build-Out of Micro-Campaigns

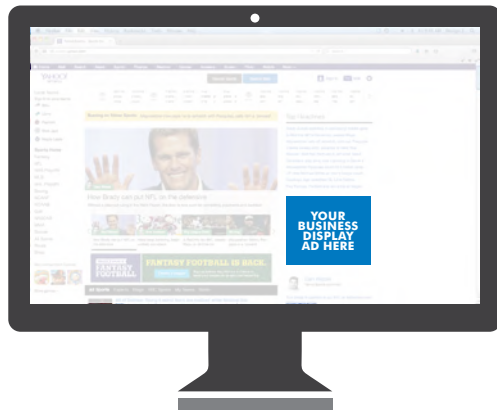
- Guaranteed Impression Delivery
- Complimentary Creatives
- Manual & Auto-Optimizations

SMART CHANNEL PREMIUM AUDIENCE DATA

ANNUAL PROGRAMS START AT
\$500/MONTH

Smart Channel gives you the ability to retarget our premium CondoBusiness subscriber and readership data. Using only our site retargeting tactic, we retarget individuals who have interacted or visited the CondoBusiness website.

Promote your products and services with confidence. You are reaching our engaged CondoBusiness professionals with frequency to complement your other premium placement campaigns.



SMART DISPLAY

ANNUAL PROGRAMS START AT
\$500/MONTH

REMI Smart Display is a programmatic marketing campaign that gives your company's advertising strategy the edge of being at the right place at the right time within the commercial and residential property management sector.

MediaEdge partners with top-performing programmatic suppliers to stay connected with the highest quality ad exchanges and data inventories, giving you the power to target your niche audiences online on almost any website they visit. Advertise with the confidence that you are making a valuable impression at the right time.

Identify and target niche audiences

- Visiting your website
- Researching online
- Reading industry articles online
- Entering and leaving websites of interest
- Visiting physical locations of interest

An average of 1,700 online display ads are seen each month. Take advantage of our specialized team and technology to target ads to your customers more often.

**Keep in
touch
everywhere**



SOCIAL MEDIA MANAGEMENT

Whether it's a full online community or a simple presence on a specific channel, we're here to help you grow your business.

ANNUAL PROGRAMS START AT
\$1,300/MONTH

How will we help?

Our social media program will support your business development and customer engagement. Here are three ways social media can help you achieve your goals.



Increasing website traffic



Building your brand and attracting customers



Customer support and outreach

We know your industry is unique. We'll identify which social channels will work for you, where the influencers are on those channels and develop a content strategy to pull those audiences in and expand your network.

CONTENT SEO



What is SEO?

SEO stands for "search engine optimization." It is the process of getting traffic from organic, natural search results from search engines.

Content SEO works hand-in-hand with social media, strengthening your other social media channels with longer-form messages while driving traffic to your website.

Content is the most crucial component of your website's SEO strategy.

A professional content team can drive traffic to your website by creating keyword-rich, informative posts that position your company as a thought leader.

PAID PROMOTIONALS CAMPAIGNS

GOOGLE ADWORDS

CAMPAIGN INVESTMENT STARTS AT
\$500/MONTH
(minimum six-month commitment)

Get in front of customers when they're searching for businesses similar to yours on Google Search and Maps through Google AdWords- A pay-per-click service offered by Google for businesses wanting to display ads on the world's premier search engine. The Search Ads program enables businesses to set a budget for advertising and only pay when people click the ads. The ad service is largely focused on keywords.

- Attract customers instantly
- Find out what triggers conversions
- You control your advertising costs
- Find customers who search for your services

PROGRAM HIGHLIGHTS

- Google suite Certified Campaign manager assigned to each account. One point of contact for all queries and discussions.
- Up-To-Date on industry best practices and Google Product Changes/Updates.
- Customer Service: All queries will be addressed within four to 24 hours, based on the priority.
- Beta testing analysis and implementation.
- Manual bidding at keyword and Ad Group level
- Target audiences – using all the available optimization tools & techniques
- Quality-Score driven setup and optimization
- Comprehensive bi-monthly reporting + Custom Report from Google Ads and Google Analytics
- Real-time dashboard monitoring

PAID SOCIAL CAMPAIGNS

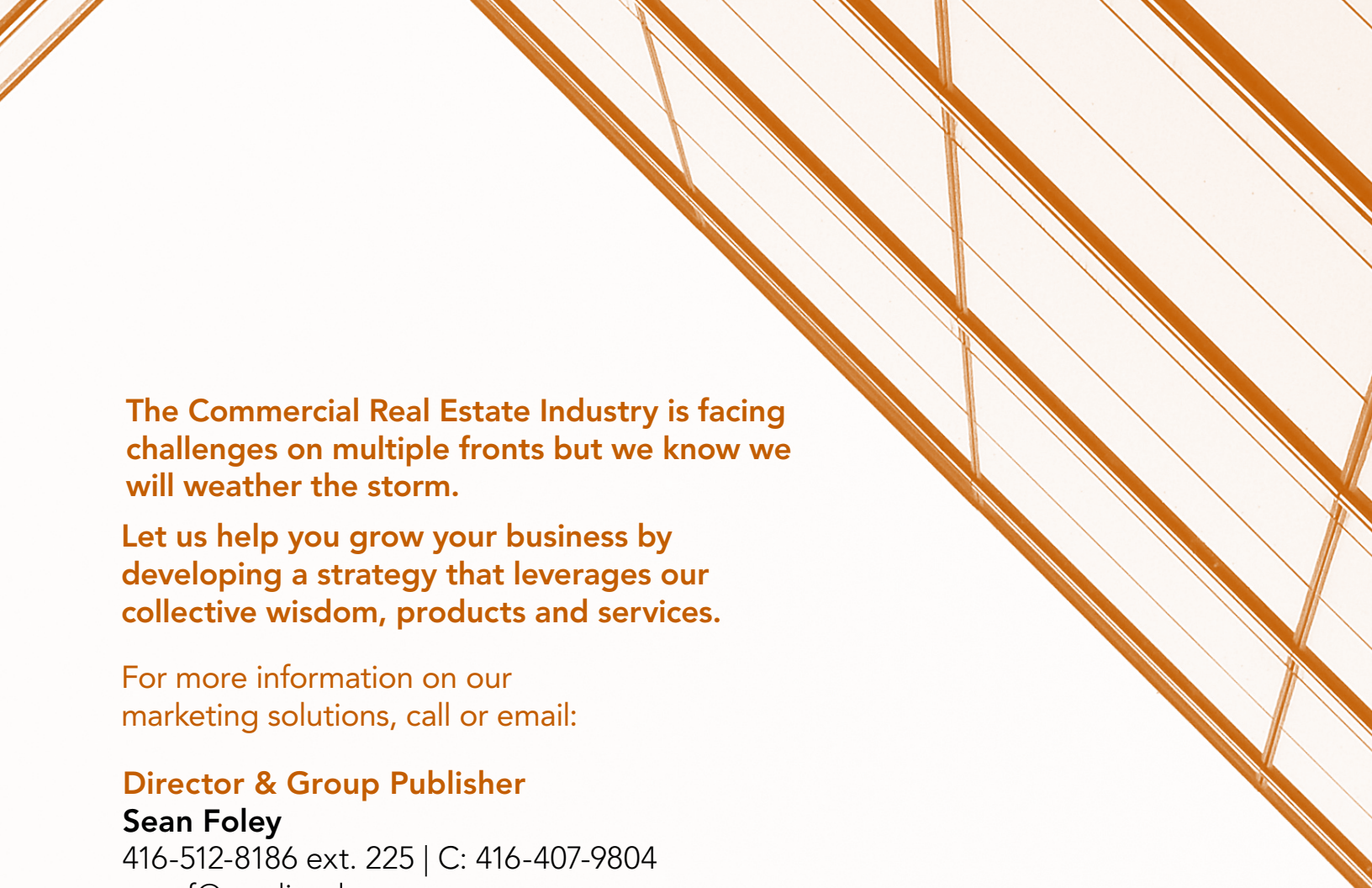
CAMPAIGN INVESTMENT STARTS AT
\$500/MONTH
(minimum six-month commitment)

Reach new audiences and continue to engage current prospects through a customized multi-platform social media advertising program designed by our experts to deliver your thought leadership and industry expertise through the various social media channels.

PROGRAM HIGHLIGHTS

- Dedicated account manager
- Detailed monthly performance reports
- Strategic performance based optimizations conducted by account manager
- All social media ads are tracked, measured and analyzed for improvements
- Up to 8 sets of ad creative flighted simultaneously (mobile & desktop)
- Thorough A/B testing for each ad creative set





The Commercial Real Estate Industry is facing challenges on multiple fronts but we know we will weather the storm.

Let us help you grow your business by developing a strategy that leverages our collective wisdom, products and services.

For more information on our marketing solutions, call or email:

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To access all of our other media kits, please visit

www.remimarketing.ca

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